Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

### Filing at a Glance

Company: American National Property And Casualty

Product Name: Collateral Protection Insurance SERFF Tr Num: YTYC-125294697 State: Arkansas

TOI: 28.0 Credit SERFF Status: Closed State Tr Num: AR-PC-07-026137

Sub-TOI: 28.0002 Creditor-Placed Auto Co Tr Num: IIFS CPI R 0907 State Status:

Filing Type: Rule Co Status: submitted Reviewer(s): Betty Montesi,

Llyweyia Rawlins, Brittany Yielding

Author: Kathy Lohmann Disposition Date: 09/26/2007

Date Submitted: 09/19/2007 Disposition Status: Exempt from

Review

Effective Date Requested (New): 10/01/2007 Effective Date (New): 10/01/2007

### **General Information**

Project Name: 2007 Revisions Status of Filing in Domicile: Pending

Project Number: Kathy Domicile Status Comments:

Reference Organization: Reference Number:
Reference Title: Advisory Org. Circular:

Filing Status Changed: 09/26/2007

State Status Changed: 09/19/2007 Deemer Date:

Corresponding Filing Tracking Number: YTYC-125294696

Filing Description:

We are submitting the captioned for your review and acceptance. This is a new filing to an existing program in your state. The rule page is to replace IIFS-CW-CPI-RULES-0104 "INFORMATIONAL FILING" PURSUANT TO Act 458 of 1999 Commercial Lines Rate Deregulation April 21, 2004. These rules will be used in connection with program forms IIFS.71.1001-CPI-00-1003 et al. This amended page has no rate impact.

We have included a mark up copy for reference.

No other revisions have been made.

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

### **Company and Contact**

### **Filing Contact Information**

(This filing was made by a third party - yeartoyearconsultingllc)

Stephanie Glaser, Policy Filing/Compliance Stephanie.Glaser@anico.com

Coordinator

P.O. Box 9007 (800) 899-6502 [Phone] League City, TX 77574-9007 (281) 535-7477[FAX]

**Filing Company Information** 

American National Property And Casualty CoCode: 28401 State of Domicile: Missouri

1949 E. Sunshine St. Group Code: 408 Company Type: P & C

Springfield, MO 65899-0001 Group Name: State ID Number:

(800) 333-2860 ext. [Phone] FEIN Number: 43-1010895

-----

## **Filing Fees**

Fee Required? Yes
Fee Amount: \$25.00
Retaliatory? No

Fee Explanation: independent Rule filings - all P&C line (New fee 11-9-99)

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

American National Property And Casualty \$25.00 09/19/2007 15705230

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

# **Correspondence Summary**

### **Dispositions**

Status	Created By	Created On	Date Submitted
Exempt from	n Llyweyia Rawlins	09/26/2007	09/26/2007
Review			

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

## **Disposition**

Disposition Date: 09/26/2007

Effective Date (New): 10/01/2007

Effective Date (Renewal): Status: Exempt from Review

Comment: Per Arkansas Code 23-67-206: Property and casualty insurance for commercial risk, excluding workers' compensation, employers' liability, and professional liability insurance are exempted from rate and rule filing and review.

(see actual code site for details)

Rate data does NOT apply to filing.

Rule page

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

Rate

**Item Type Item Name Item Status Public Access** NAIC transmittal Accepted for Yes **Supporting Document** Informational Purposes Filing memorandum Accepted for Yes **Supporting Document** Informational Purposes mark up copy Accepted for Yes **Supporting Document** Informational Purposes Filing authorization Accepted for Yes **Supporting Document** Informational Purposes

Accepted for

Informational Purposes

Yes

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

## **Rate Information**

Rate data does NOT apply to filing.

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

### Rate/Rule Schedule

**Review Status: Exhibit Name:** Rule # or Page Rate Action **Previous State Filing Attachments** #: Number: IIFS-CW-CPI-RULES-Accepted for Rule page Replacement IIFS-CW-CPI-0104 version 0907 Underwriting Informational **RULES-0907** Purposes Rules.pdf

# AMERICAN NATIONAL PROPERTY AND CASUALTY COMPANY COLLATERAL PROTECTION PROGRAM UNDERWRITING RULES

### I. PREMIUM DETERMINATION -- PART I COVERAGES

### A. Policies Written for Term of the Loan

The premium is based on the coverage selected and deductible option. Multiply the loan balance as of the effective date of coverage times the twelve month rate, divide by 12 and multiply the result by the number of months in the remaining loan term.

For Monthly Policies, multiply the loan balance as of the effective date of coverage times the twelve month rate, divide by 12 and multiply the result by the number of months requested.

#### B. Policies Written on an Annual Basis

Multiply the loan balance as of the effective date of coverage times the twelve month rate and multiply the result times the annual surcharge factor.

For Monthly Policies, multiply the loan balance as of the effective date of coverage times the twelve month rate and monthly surcharge, divide by 12 and multiply the result by the number of months requested.

### C. Monthly Outstanding Balance Method

Based on the coverages selected, select the rate from the Rate Schedule and multiply the rate times the loan balance monthly.

The resulting rates in A, B, or C are further subject to any other surcharge/credit factors listed in Section III. Premiums are paid by the Borrower.

### II. PREMIUM DETERMINATION – PART II COVERAGES

Part II Coverages are paid by the insured lender and are based on quarterly outstanding loan balances. Part II Coverages apply to only those eligible loans for which a Notice of Insurance has been issued. Premiums may be paid monthly, quarterly or on an annual basis.

An advance deposit premium is required to initiate Part II Coverages. Use prior month's balances to determine initial deposit, which shall be retained by the company until the end of the policy year. At that time an adjustment will be made to determine earned premium initiating a refund or additional premium charge.

If the Insured Lender cancels only Part II coverages, the unearned premium will be refunded on a pro rata basis.

### III. SURCHARGES/CREDITS

30NGHANGE3/GNEDITS	
SURCHARGE / CREDIT FACTORS (APPLY CONSECUTIVELY)	FACTORS
	1.05
Monthly/Annual policies	1.25
Simple interest/net balances	1.25
Balloon Notes/ Single Pay Notes/ Irregular Pay Notes	1.50*
Pro Rata Refund of Premium	1.15
Commercial Vehicles & Trucks over 1½ tons	1.50
Boats - Mobile Homes - Travel Trailers - Unlicensed Farm Machinery	0.50
Loan to Value Increase to 120%	1.05
Definition of Actual Cash Value to NADA Retail Value	1.10

<sup>\*</sup> Add Form No. IIFS-71-1008-CPI-[00-1003] to include these notes.

### IV. BILLING FEES (MONTHLY CERTIFICATES)

A billing fee of \$3.00 shall be added to the monthly premium to offset the cost of installment billing.

- V. Premiums are based on the unpaid balance due at the time coverage is written. Maximum liability is \$100,000 per single Notice of Insurance. Loans totaling less than \$500 are not eligible for coverage.
- VI. Coverage may be written for the full term of the finance contract, not to exceed a policy term of 60 months. For a finance contract in excess of 60 months, issue annual policies for the remaining term.

### VII. CANCELLATION/REFUND OF PREMIUM

- A. If cancellation is at request of the company, calculate earned premium on a pro-rata basis. Refund in accordance with the Rule of 78's if cancellation is at the request of the Insured. When coverage is in effect for 30 days or less and no loss is reported or has occurred, coverage may be canceled flat.
- B. Monthly Outstanding Balance Cancellation: Cancellation of coverage occurring prior to the 16th of any calendar month will result in no premium charge for that month. If cancellation occurs on the 16th or subsequent, a full month's premium will be charged for certificates of insurance issued to a Borrower.
- C Monthly Billing Cancellation: Cancellation of coverage shall be computed pro-rata and a minimum of one month's earned premium will apply.

# AMERICAN NATIONAL PROPERTY AND CASUALTY COMPANY COLLATERAL PROTECTION PROGRAM UNDERWRITING RULES

### VIII. DEDUCTIBLE OPTIONS

DEDUCTIBLE	MULTIPLIER
\$500	1.0
\$200	1.12
\$150	1.27
\$100	1.46

### IX. SCHEDULE RATING PLAN

The rates may be modified in accordance with the following table to reflect such characteristics of the risk not fully taken into consideration during rate promulgation:

### 1. Management Experience, Qualifications and Stability:

Installment lending officers have more than average experience in the installment lending industry. The officers have been with the Lender for more than the average period of time. There is less than average turnover of key personnel who are responsible for verifying primary insurance, and responsible for loan collections, repossessions and skips.

personnel who are responsible for verifying primary insurance, and responsible for loan and skips.	collections, repossessions
anu snips.	T
	5% to -5%
2. Portfolio Mix - Direct Versus Indirect:	
Insured Lender has a higher than average proportion of direct loans in its Installment Loan po	rtfolio.
	5% to -5%
3. Automated Tracking System:	
Lender has established better than average procedures for checking primary insurance a	nd for follow-up on
renewals and cancellations. Lender has better than average procedures for loan collection ar	nd repossessions.
	10% to -10%
4. Delinquence and Repossession History:	
Lender has a history of lower than average delinquency rates and repossessions.	
	10% to -10%
5. Loan Mix:	
Average outstanding loan balance is below national average, average term of loan is short	ter than national average
and percent of loan down payment is above average.	

THE MAXIMUM CREDIT OR DEBIT APPLICABLE UNDER THIS SCHEDULE RATING TABLE SHALL NOT EXCEED 25%.

5% to -5%

The schedule rating plan does <u>NOT</u> apply to an insured with actual or estimated annual premium volume of \$5,000 or less. Schedule rating will be applied after any other premium surcharges or credits; it is not applicable to the lender pay premium.

Filing Company: American National Property And Casualty State Tracking Number: AR-PC-07-026137

Company Tracking Number: IIFS CPI R 0907

TOI: 28.0 Credit Sub-TOI: 28.0002 Creditor-Placed Auto

Product Name: Collateral Protection Insurance

Project Name/Number: 2007 Revisions/Kathy

### **Supporting Document Schedules**

**Review Status:** 

Satisfied -Name: NAIC transmittal Accepted for Informational 09/26/2007

**Purposes** 

Comments:

Attachment:

industry\_rates\_PCtransDoc\_intelligent.pdf

**Review Status:** 

Satisfied -Name: Filing memorandum Accepted for Informational 09/26/2007

Purposes

Comments:

Attachment:

Filing memorandum.pdf

**Review Status:** 

Satisfied -Name: mark up copy Accepted for Informational 09/26/2007

**Purposes** 

Comments:

**Attachment:** 

IIFS-CW-CPI-RULES-0104 Underwriting Rules MARK UP.pdf

**Review Status:** 

Satisfied -Name: Filing authorization Accepted for Informational 09/26/2007

Purposes

Comments:

Attachment:

SERFF Filing Authorization Let 2007 07 24.pdf

# **Property & Casualty Transmittal Document**

1.	Reserved for Insurance	2. In:	surance De	partment l	Jse only			
	Dept. Use Only		a. Date the filing is received:					
	- I		b. Analyst:					
<u> </u>			position:					
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7. 8. Filin 9.	Signature of authorized filer Please print name of authorized filer Type of Insurance (TOI) Sub-Type of Insurance (Sub	Title ed filer nstruction	Teler	ohone #s	FAX#	e-mail		
7. 8. Filin	Signature of authorized filer Please print name of authorized Interpretation (see General Interpretation) Sub-Type of Insurance (Sub-State Specific Product code	Title  ed filer  nstruction  o-TOI) (s)(if	s for descrip	ohone #s	FAX#	e-mail		
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# **Property & Casualty Transmittal Document—**

20.	This filing transmittal is part of Company Tracking #
21.	Filing Description [This area can be used in lieu of a cover letter or filing memorandum and is free-form text]
	Filing Fees (Filer must provide check # and fee amount if applicable)
22.	[If a state requires you to show how you calculated your filing fees, place that calculation below]
CI	heck #:
Αı	mount:
	r to each state's checklist for additional state specific requirements or instructions on ulating fees.
	Refer to the each state's checklist for additional state specific requirements (i.e. # of additional copies uired, other state specific forms, etc.)
_	TD-1 pg 2 of 2

## **RATE/RULE FILING SCHEDULE**

(This form must be provided ONLY when making a filing that includes rate-related items such as Rate; Rule; Rate & Rule; Reference; Loss Cost; Loss Cost & Rule or Rate, etc.)

	(Do not refer to the body of the filing for the component/exhibit listing, unless allowed by state.)								
1.	1. This filing transmittal is part of Company Tracking #								
2.	2. This filing corresponds to form filing number (Company tracking number of form filing, if applicable)								
	☐ Rate Increase ☐ Rate Decrease ☐ Rate Neutral (0%)								
3.	Filing I	Method (Prior	Approval.	File & Use.	Flex Band, et	tc.)			
4a.					y Company (		1)		
	npany	Overall %	Overall	Written	# of	Written	Maxim	um	Minimum
	ame	Indicated	% Rate	premium	policyholde	rs premium	%		% Change
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		(when	-	for this	for this	program		(where requ	
		applicable)		program	program		requir	ed)	. ,
4b.					ny (As Accep				
	npany	Overall %	Overall	Written	# of	Written	Maxim		Minimum
Na	ame	Indicated	% Rate	premium	policyholde	•			% Change
		Change	Impact	change	affected	for this	Chan	ge	
		(when		for this	for this	program			
		applicable)		program	program				
		5. Overall l	Rate Inform	ation (Com	plete for Mult	tiple Compan	y Filings	only	<u>'</u> )
						COMPANY	USE		STATE USE
5a	Overall percentage rate indication (when								
5b									
5c	Effect of Rate Filing – Written premium change for								
	this pr		NII	- <b>f</b> 1!ll					
5d	Effect of Rate Filing – Number of policyholders affected								
6.	Overal	l nercentage (	of last rate i	revision					
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	Filing Mothod of Last filing								
ŏ.	8. (Prior Approval, File & Use, Flex Band, etc.)								
9.	Rule # or Page # Submitted Replacement Previou for Review or withdrawn?								
				if required by state					
0.1					[ ] New [ ] Replacement				
01					[ ] Withdrawn				
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				[]New					
03		[ ] Replacement [ ] Withdrawn							

# AMERICAN NATIONAL PROPERTY AND CASUALTY INSURANCE COMPANY COLLATERAL PROTECTION INSURANCE PROGRAM

### FILING MEMORANDUM

The purpose of this program is to provide force placed comprehensive and collision coverage for the benefit of a lender who issued credit to their customer. Coverage for the lender is required when the customer allows their own physical damage insurance to lapse.

Agents track the loans for insurance coverage. When the customer's physical damage insurance lapses, a Collateral Protection Notice of Insurance is issued for the lender's benefit until such time as the customer's insurance is reinstated.

Collateral Protection Master Policy, is issued to the insured lender. It divides coverages into Part I and Part II. Part I coverages are Comprehensive and Collision, and are applicable to both the insured and the borrower. Part II coverages are applicable only to the insured lender, and as indicated on our Rate Schedule, are paid for entirely by the insured.

Borrower's Notice of Insurance, provides pertinent coverage information to the Borrower. It contains most of the policy provisions of the master policy, but it does not contain provisions which are only applicable to the named insured, such as Part II Coverages, Part II Exclusions and other Conditions that affect the named insured only. This is explained in the section titled "Read This Notice Carefully" on page one.

### AMERICAN NATIONAL PROPERTY AND CASUALTY COMPANY COLLATERAL PROTECTION PROGRAM UNDERWRITING RULES.

Deleted: (BORROWER'S NOTICE)

#### I. PREMIUM DETERMINATION -- PART I COVERAGES

Policies Written for Term of the Loan

The premium is based on the coverage selected and deductible option. Multiply the loan balance as of the effective date of coverage times the twelve month rate, divide by 12 and multiply the result by the number of months in the remaining loan term.

For Monthly Policies, multiply the loan balance as of the effective date of coverage times the twelve month rate,

divide by 12 and multiply the result by the number of months requested.

#### Policies Written on an Annual Basis

Multiply the loan balance as of the effective date of coverage times the twelve month rate and multiply the result times the annual surcharge factor.

For Monthly Policies, multiply the loan balance as of the effective date of coverage times the twelve month rate and monthly surcharge, divide by 12 and multiply the result by the number of months requested.

### Monthly Outstanding Balance Method

Based on the coverages selected, select the rate from the Rate Schedule and multiply the rate times the loan balance monthly.

The resulting rates in A, B, or C are further subject to any other surcharge/credit factors listed in Section III. Premiums are paid by the Borrower.

#### PREMIUM DETERMINATION - PART II COVERAGES 11.

Part II Coverages are paid by the insured lender and are based on guarterly outstanding loan balances. Part II Coverages apply to only those eligible loans for which a Notice of Insurance has been issued. Premiums may be paid monthly, quarterly or on an annual basis.

An advance deposit premium is required to initiate Part II Coverages. Use prior month's balances to determine initial deposit, which shall be retained by the company until the end of the policy year. At that time an adjustment will be made to determine earned premium initiating a refund or additional premium charge.

If the Insured Lender cancels only Part II coverages, the unearned premium will be refunded on a pro rata basis.

#### SURCHARGES/CREDITS III.

30KGHAKGE3/GKEDH3	
SURCHARGE / CREDIT FACTORS (APPLY CONSECUTIVELY)	FACTORS
Monthly/Annual policies	1.25
Simple interest/net balances	1.25
Balloon Notes/ Single Pay Notes/ Irregular Pay Notes	1.50*
Pro Rata Refund of Premium	1.15
Commercial Vehicles & Trucks over 1½ tons	1.50
Boats - Mobile Homes - Travel Trailers - Unlicensed Farm Machinery	0.50
Loan to Value Increase to 120%	1.05
Definition of Actual Cash Value to NADA Retail Value	1.10

<sup>\*</sup> Add Form No. IIFS-71-1008-CPI-00-1003 to include these notes.

#### IV. BILLING FEES (MONTHLY CERTIFICATES)

A billing fee of \$3.00 shall be added to the monthly premium to offset the cost of installment billing.

- ٧ Premiums are based on the unpaid balance due at the time coverage is written. Maximum liability is \$100,000 per single Notice of Insurance. Loans totaling less than \$500 are not eligible for coverage.
- Coverage may be written for the full term of the finance contract, not to exceed a policy term of 60 months. For a VI. finance contract in excess of 60 months, issue annual policies for the remaining term.

#### CANCELLATION/REFUND OF PREMIUM VII.

- If cancellation is at request of the company, calculate earned premium on a pro-rata basis. Refund in accordance with the Rule of 78's if cancellation is at the request of the Insured. When coverage is in effect for 30 days or less and no loss is reported or has occurred, coverage may be canceled flat.
- Monthly Outstanding Balance Cancellation: Cancellation of coverage occurring prior to the 16th of any calendar month will result in no premium charge for that month. If cancellation occurs on the 16th or subsequent, a full month's premium will be charged for certificates of insurance issued to a Borrower.
- Monthly Billing Cancellation: Cancellation of coverage shall be computed pro-rata and a minimum of one month's earned premium will apply.

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### IIFS-CW-CPI-RULES-0907

# AMERICAN NATIONAL PROPERTY AND CASUALTY COMPANY COLLATERAL PROTECTION PROGRAM UNDERWRITING RULES.

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Deleted: (BORROWER'S NOTICE)¶

#### VIII. DEDUCTIBLE OPTIONS

DEDUCTIBLE	MULTIPLIER
\$500	1.0
\$200	1.12
\$150	1.27
\$100	1.46

#### IX. SCHEDULE RATING PLAN

The rates may be modified in accordance with the following table to reflect such characteristics of the risk not fully taken into consideration during rate promulgation:

#### 1. Management Experience, Qualifications and Stability:

Installment lending officers have more than average experience in the installment lending industry. The officers have been with the Lender for more than the average period of time. There is less than average turnover of key personnel who are responsible for verifying primary insurance, and responsible for loan collections, repossessions and skips.

5% to -5%

### 2. Portfolio Mix - Direct Versus Indirect:

Insured Lender has a higher than average proportion of direct loans in its Installment Loan portfolio.

5% to -5%

#### 3. Automated Tracking System:

Lender has established better than average procedures for checking primary insurance and for follow-up on renewals and cancellations. Lender has better than average procedures for loan collection and repossessions.

10% to -10%

### 4. Delinquence and Repossession History:

Lender has a history of lower than average delinquency rates and repossessions.

10% to -10%

### 5. Loan Mix:

Average outstanding loan balance is below national average, average term of loan is shorter than national average and percent of loan down payment is above average.

5% to -5%

THE MAXIMUM CREDIT OR DEBIT APPLICABLE UNDER THIS SCHEDULE RATING TABLE SHALL NOT EX-CEED 25%.

The schedule rating plan does NOT apply to an insured with actual or estimated annual premium volume of \$5,000 or less. Schedule rating will be applied after any other premium surcharges or credits; it is not applicable to the lender

Deleted: 0104

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IIFS-CW-CPI-RULES-<u>0907</u>

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### OFFICE OF THE GENERAL COUNSEL

Robert J. Campbell, Sr. Vice President General Counsel & Corporate Secretary Tel.: 417-887-4990, Ext. 2206 E-mail: rjcampbell@anpac.com

American National Corporate Centre 1949 East Sunshine Springfield, MO • 65899-0001 Fax: 417-887-0523

July 24, 2007

Commissioner of Insurance

Re: American National Property And Casualty Company (ANPAC)

NAIC Number 408-28401

Dear Commissioner:

This is notification that we authorize the following firm to make filings on behalf of American National Property And Casualty Company:

Year to Year Consulting, L.L.C. 1580 N. Point Prairie Road Foristell, MO 63348

Phone: 636-639-1880

Contact person: Steve Rush, Managing Member

Should you have any questions regarding the above, please contact me accordingly.

Sincerely.

Robert J. Campbell

Senior Vice President/General Counsel/Corporate Secretary

**Chief Claims Officer**